

SOPAT develops and sells a photo-optical and image-based analysis measurement technology that quantitatively characterizes particulate multi-phase systems. In combination with our hardware, the innovative SOPAT software provides real time analysis of particle size distribution and characteristics.

Starting in Juli 2021, we are looking for a

International Sales Engineer, North and South America (m/f/d)

Your Tasks

You will be responsible for the smooth operation of laboratory work and support SOPAT's Sales department, primarily in North and South America. As one of the essential pillars of the company you will be responsible for skillful support of existing customers as well as the acquisition of new industrial customers.

- You will support and advise existing customers from various industries, such as the chemical industry, pharmaceuticals/biochemicals, agriculture and water management, research, oil & gas and the food industry.
- You will support the sales team in the acquisition of new national and international customers.
- You ensure the individual support of new customers.
- You represent the company at national and international events.

Your Profile

- You have a degree in engineering or a completed vocational training, e. g. as a technician or chemical technician.
- You have gained work experience, preferably in the field of measurement and control technology and the integration of instruments into a process control system (OPCua, TCP/IP).
- You are able to present complex products and develop customized solutions.
- You have a fundamental understanding of production processes, including those in the chemical, petroleum, chemical and food industries.
- In addition, you have profound English and Spanish skills (oral and written).
- Last but not least: You are absolutely willing to travel and are open to regular business trips abroad (2 to 4 trips per month).

Our Offer

We offer an interesting job located in Berlin, Tempelhof with the possibility for individual development. Therefore, we make sure:

- To offer flexible working hours.
- To encourage individual continuing education and participation in conferences.
- To support occupational retirement pension.
- To provide vitamins for the team.
- To host diverse team events including an office trip in the summer and a x-mas party.

Interest aroused? Feeling the travel bug? Language and technical skills refreshed? We are looking forward to receive your detailed application, stating your earliest starting date and your salary expectations, at karriere@sopat.de.