

Media release

DKSH and SOPAT GmbH sign an exclusive partnership to bring real-time particle measurement technology to Taiwan

DKSH and SOPAT GmbH, a German-based world leading developer of innovative technology for in situ characterization of particulate multi-phase systems, has signed an exclusive distribution agreement to bring online real-time particle sizing services to Taiwan to benefit the biotech, chemical and pharmaceutical industries.

Taiwan, October 1, 2020 – DKSH Business Unit Technology, the leading Market Expansion Services provider for technology companies seeking to grow their business in Asia, is now the exclusive distributor for SOPAT's products in Taiwan. Under the partnership, DKSH will provide marketing and sales, application support and aftersales services for the SOPAT's particle measurement technology, including the instrument and software.

SOPAT develops image-based, photo-optical measurements and analysis tool that enables real time, quantitative characterization of particulates in multiphase system. Its particle measurement technology offers the user a direct view into a wide variety of process, enabling considerable potential to monitor and improve production processes, which can be translated into better quality control without lost time, higher productivity and minimization of waste. The microscope probe with high-resolution image is especially suited to characterize biological systems (yeast cells, bacteria, algae, water purification, etc.) as well as fine emulsions with drop sizes of 1 µm and larger.

Sebastian Maass, CEO and Co-founder, SOPAT GmbH, commented: "We are excited about our collaboration with DKSH. With DKSH's in-depth knowledge and expertise of the industry and long proven track record, together, we are offering the best physical characterization solutions and service quality to the customers in Taiwan."

Weilun Tsao, Managing Director, Business Unit Technology, DKSH Taiwan, added: "We are proud to provide a turnkey solution in physical characterization application to our customers in Taiwan. We strongly believe the high-resolution visualization and quantitative analysis of particulate systems in situ will help our local scientists and laboratories enhance and accelerate the development of their researches."

About SOPAT GmbH

Since the founding in 2011, SOPAT has established itself as a competent partner in the area of particle measurement technology and counted globally active companies among its customers. SOPAT specializes in the precise particle analysis within production processes. The basis is a picture analysis based photo-optical measurement technology that enables the quantitative characterization from particulate multi-phase systems.

Through innovation and passion we have made it possible to export our products and services worldwide. This success and the continually increasing growth of the firm are attributed to the competence and passion of its employees, management, and board.

The beginnings of SOPAT go back before the founding of SOPAT as a GmbH. In 1996, Prof. Kraume developed the idea for an inline imaging device which was professionalized by Dr. Sebastian Maaß within his PhD since 2005. The SOPAT team has worked with the analysis and measurement of particles in multi-phase systems together with different industrial companies since 2007.

About DKSH

DKSH is the leading Market Expansion Services provider with a focus on Asia. The Group helps companies to grow across the Business Units Healthcare, Consumer Goods, Performance Materials and Technology. The service portfolio covers sourcing, market insights, marketing and sales, eCommerce, distribution and logistics as well as after-sales services. Publicly listed on the SIX Swiss Exchange, the Group operates in 36 markets with 33,350 specialists, generating net sales of CHF 11.6 billion in 2019. With its Swiss heritage, DKSH has been deeply rooted in Asia Pacific since 1865. The DKSH Business

Delivering growth – in Asia and beyond.

Unit Technology offers complete solutions for specialized industrial applications. With around 1,670 specialists, the Business Unit generated net sales of CHF 431.9 million in 2019.

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